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MOMENTS THAT MATTER

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Women's Rugby World Cup 2025 22nd August – 27th September 2025 England

POWERED BY

MOMENTS THAT MATTER: WOMEN'S RUGBY WORLD 2025 EDITION



MOMENTS THAT MATTER

Moments that Matter is an event-based insight series which builds on the success of our famous insight calendar! Powered by $\mathbf{D} \cdot \mathbf{R} \cdot \mathbf{E} \cdot \mathbf{A} \cdot \mathbf{M}$; it aims to provide timely, actionable and thought-provoking insights to help generate ideas for event-specific campaigns.

WOMENS RUGBY WORLD CUP 2025

Within this research we explore our readers level of interest in the Women's Rugby World Cup tournament which takes place in England. We explore how they **plan to follow** the event, **what content they want to see** and **how brands can get involved**. This report also covers attitudes towards women's sport.





MOMENTS THAT MATTER: AGENDA





THEMES THAT MATTER

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SPOTLIGHT ON WOMEN'S SPORT



SPOTLIGHT ON WOMEN'S SPORT

MORE MEN THAN WOMEN FOLLOW WOMEN'S SPORT BUT WOMEN HAVE A CLOSER CONNECTION WITH THE ATHLETES AND ADVERTISING, MAJOR TOURNAMENTS ARE OFTEN MANY PEOPLE'S GATEWAYS INTO WOMEN'S SPORT (32%)



Q - To what extent do you agree or disagree with the following statements about women's sport? Q - To what extent do you agree or disagree with the following statements about advertising and women's sport? Source: Moments that Matter Survey – Year of Sport – March 2025 | *Base: Follow women's sport

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WOMEN'S RUGBY WORLD CUP 22ND AUGUST – 27TH SEPTEMBER 2025



PREVIEW OF THE WOMEN'S RUGBY WORLD CUP 2025 TOURNAMENT

ENGLAND ARE THE HOSTS AND FAVOURITES BUT NEW ZEALAND ARE THE HOLDERS. FRANCE AND CANADA MAY PUSH BOTH CLOSE.



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TOURNAMENT VENUES AND LEGACY

THE TOURNAMENT IS TAKING PLACE RIGHT ACROSS ENGLAND AND IS ALREADY LEAVING A LASTING LEGACY ON THE SPORT



IMPACT 2025 LEGACY

22,795

girls playing rugby in 23/24 +9.3%

year on year increase

£2.7m

Invested in upgrading club facilities and making them more suitable for women

7,800

more girls introduced to rugby through grants supporting U12 activity

300+

sanitary packages delivered to clubs nationwide. 1,400+

newly qualified female coaches and match officials.

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INTEREST IN THE WOMEN'S RUGBY WORLD CUP

NEARLY 1 IN 4 OF OUR READERS ARE INTERESTED IN WATCHING THE WOMEN'S RUGBY WORLD CUP, SLIGHTLY LESS THAN THE WOMEN'S EUROS (36%). INTEREST IS EXPECTED TO GROW AS THE TOURNAMENT IS HOSTED IN ENGLAND AND ENGLAND ARE THE FAVOURITES



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Q - Which, if any, of the following sports do you follow?

Q - Below are some of the sporting events due to take place this year. Please indicate your level of interest in the event. Source: Moments that Matter Survey – Year of Sport – March 2025



WHAT APPEALS ABOUT THE TOURNAMENT? READERS ARE EXCITED FOR THE CHANCE TO SEE ELITE ATHLETES COMPETE AND FOR THE CHANCE TO SEE ENGLAND GET REVENGE AFTER LOSING IN THE FINAL LAST TIME!



Tournament Word Associations



"I think England has already chance to win the trophy. We have some excellent players who score tries."

"I have coached women's rugby and enjoy watching it just as much."

"Women's rugby has come forward in leaps and bounds, it's a great spectator sport."

"Again, the women's version of this event is almost as entertaining as the men's, and it gives us another chance to support our national team."

"The atmosphere, and the relatable players whom are not arrogant, unlike the men."

"World-class level of competition."





ATTITUDES TOWARDS THE WOMEN'S RUGBY WORLD CUP

95% OF FOLLOWERS THINK THE EVENT 'INSPIRES PEOPLE TO GET INVOLVED IN SPORT'. WOMEN ARE SIGNIFICANTLY MORE LIKELY TO STRONGLY AGREE THAT IT 'INSPIRES PEOPLE TO GET INVOLVED IN SPORT' AND 'FOSTERS A SENSE OF COMMUNITY'



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Inspires people to get involved in sport* (Female: Strongly agree 52%) (Male: Strongly agree 46%)





Fosters a sense of community*

(Female: Strongly agree 48%) (Male: Strongly agree 30%)

Q - Q5_Event_Statement_Bank_Lr15: To what extent do you agree or disagree with each of the following statements when thinking about the Women's Rugby World Cup (August – September 2025, England)? – Sport – February 2025. *Low sample size N=35



WHAT DO THEY PLAN TO DO DURING EVENT? 3 IN 5 (62%) OF THOSE WITH AN INTEREST IN THE TOURNAMEN PLAN TO BUY FOOD OR DRINK TO CONSUME WHILST WATCHING IT WITH 32% PLANNING TO EITHER HOST OR

ATTEND A VIEWING PARTY. 2 IN 5 (41%) SAY THEY ARE LIKELY TO PLACE A BET



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What do they plan to do (Base: interest in tournament)*



Q - How likely or unlikely are you to do each of the following during this year's Women's Rugby World Cup (August – September 2025, England)? – Sport – February 2025. *Low sample size N=35



WHAT WOMEN'S RUGBY CONTENT APPEALS?

LIVE SCORES (51%), PRE-MATCH COVERAGE (41%) AND EVENT TRIVIA (40%) ARE MOST POPULAR WITH OUR READERS. 2 IN 5 WILL USE NEWSRANDS TO FOLLOW THE WOMEN'S RUGBY WORLD CUP.



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HOW DO THEY PLAN TO FOLLOW?



Q - How, if at all, do you plan on following the Women's Rugby World Cup (August – September 2025, England)?– Sport – February 2025 Q - What type of coverage, if any, will you be interested in watching / reading about when it comes to the Women's Rugby World Cup (August – September 2025, England)? *Low sample size N=35

WOMEN'S RUGBY WORLD CUP 2025: THEMES THAT MATTER



HOME NATION HEROES



All the home nations (England, Scotland, Wales and Ireland) have qualified to take part in the Women's Rugby World Cup.

THE TRUTH

Rugby fans are generally viewed as more welcoming than their football equivalents, but they are no less passionate! Advertisers need to ensure that their nations and their heroes are represented in the advertising that they see.

MPLICATIONS

Across print, digital and socials, newsbrands like Mail Metro Media offer unique geo-targeting opportunities to ensure that the fans of each nation (and even locality) feel seen! This can be achieved through regional wraps, copy splits, postcode district targeting and national / international executions.

A TACTICAL MASTERCLASS



The peak viewing figures for Women's Rugby Six Nations was (8.1m) so we can expect to see a huge growth in viewership for the World Cup this year, especially if a home nation gets to the final!

Progress through the tournament is not linear and not always guaranteed. Advertisers need flexible media partners who can react quickly to results (good or bad) through and offer tactical advertising opportunities.

Newsbrands offer advertisers one of the most responsive and impactful platforms to engage female rugby fans across print, digital, audio and social. Tactics such as alternate / reactive creatives can ensure brands can remain relevant & supportive, whatever the result!

TACKLE THE STEREOTYPES

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3 in 5 women's sports fans think there should be more year-round sponsorship of women's sports and 70% think more should be done to encourage young girls to take up sport. 95% think the tournament 'inspires people to get involved in sport'.

Although great progress has been made in encouraging more women into rugby, female rugby players often face greater challenges than their football counterparts in overcoming the outdated stigmas that are associated with the sport.

Brands can help tackle the stereotypes and showcase how they are providing ongoing support for women's rugby. Helping to raise the visibility of the sport and continuing to shift the outdated perceptions. Use authentic female talent that connects with young women and use scenarios that are familiar with them.

FUELLING FAMILY FUN



62% of fans plan to buy food and drink to consume during the
Women's Rugby World Cup, whilst nearly 1 in 3 (32%) plan to host or attend a viewing party.

The Women's Rugby World Cup is a home tournament which offers a rare moment to put aside our differences and unite behind our team. With family members, clubs and and communities often organising events not seen at other times of the year!

Families are looking for brands to provide 'last minute winners'. To enhance their enjoyment of the event without breaking the bank. This can include food and drink as well as games and merchandise. Don't forgot to showcase your speedy deliveries!

WOMEN'S RUGBY WORLD CUP AND MAIL METRO MEDIA





REACHING KEY WOMEN'S RUGBY AUDIENCES

MAIL METRO MEDIA REACHES 3 IN 4 WOMEN WHO FOLLOW RUGBY (1.8M) AND 4 IN 5 (4.9M) ADULTS WHO WATCH INTERNATIONAL RUGBY. OUR READERS POSSESS HUGE PURCHASING POWER IN CATEGORIES RELEVANT TO THE TOURNAMENT







WHAT CONTENT IS POPULAR ABOUT WOMEN'S RUGBY?

2 IN 5 WILL TURN TO NEWSBRANDS FOR COVERAGE OF THE WOMEN'S RUGBY WORLD CUP. DAILY MAIL SPORT VIEWS HAVE INCREASED FROM 2M VIEWS TO 95M PER WEEK IN THE LAST 2 YEARS. DAILY MAIL CURRENTLY HOLDS THE BIGGEST FOLLOWING OF ALL NEWS CHANNELS ON TIKTOK GOLBALLY MAKING IT THE PERFECT PLATFORM FOR WOMEN'S RUGBY WORLD CUP VIDEO COVERAGE AND UPDATES.





GROWTH OF DAILY MAIL SPORTS VIEWS IN THE LAST 2 YEARS





Source: Tubular – June 2023 – June 2025 – Women's Rugby Content, Google Analytics 2024, Lotus - 2024-2025, Ipsos Iris – Nov 2022



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OUR PARTNERSHIPS DELIVER RESULTS FOR CLIENTS

WHETHER IT'S CLOTHING, GROCERIES OR SPORTS BETTING, OUR PARTNERSHIPS ARE PROVEN TO DELIVER CUT-THROUGH, CONSIDERATION AND DRIVE ACTION FOR CLIENTS



AVERAGE PARTNERSHIP RECALL SUPERMARKETS / FOOD: 44% BETTING / LOTTERIES: 55% CLOTHING / ACCESSORIES: 45% AVERAGE CONSIDERATION UPLIFT SUPERMARKETS / FOOD: +42% BETTING / LOTTERIES: +85% CLOTHING / ACCESSORIES : +72%

AVERAGE ACTION SCORE SUPERMARKETS / FOOD: 61% BETTING / LOTTERIES: 56% CLOTHING / ACCESSORIES : 77%

WOMEN'S RUGBY WORLD CUP DATA STRATEGY

Capitalise on the momentum of the Women's Rugby World Cup to engage passionate women's sports fans



FEMALES	WOMENS RUGBY PLAYERS	POSTCODE AFFINITIES	WOMEN'S RUGBY FANS	SPORTING EVENTS	OUTCOMES
 Women's Rugby World Cup 2025 has beaten records as the fastest-selling edition of the tournament ever. 76% of people who are likely to follow Women's Rugby World Cup 2025 read our titles. We reach 301K women who specially choose to watch international rugby. 	We reach 4 in 5 people who are likely to watch the women's rugby world cup 2025 (2.8M) . 4 in 5 of our readers are customers of the sponsors of the rugby world cup which include companies such as Mastercard, O2, HSBC, Volvic, Ashai and Ticketmaster. 557K of our female readers take part/play in rugby union or league.	Using our relationship with CACI we can target postcodes which over index for this audience: Luxury Lifestyles or Established Affluence. We can also target areas within 30 minutes drive from the events locations such as Manchester, Exeter, London, Northampton, Brighton, York, Sunderland and Bristol.	The Rugby Football Union's Impact '25 programme is changing women's rugby, aiming to grow participation from 40k to 100k by 2027. With £12 million invested in better facilities and training, the sport is becoming more popular than ever - a prime opportunity for brands to connect with this growing audience.	The primary motivation for UK adults to prioritize their health is achieving physical fitness. 1 in 2 of our readers are more likely to be willing to try new ideas to improve their wellbeing. Did you know? Food & Drink category advertisement tends to perform 2.5x better when placed against rugby content.	High value users who have engaged with [INSERT BRAND] editorial/commercial content, engaged with direct/ programmatic [INSERT BRAND] advertising or visited [INSERT BRAND] discount codes.

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Source: TGI GB Dec '24 & Jan '25, Google Analytics 2024, RAM Panel 2022, Matters Community 2023 & 2024, World Rugby 2025, dmg::ID Profiles 2025, D Mintel - Major Sporting Events – UK – 2024, Mintel - Sports Participation – UK – 2024, , YouGov 2022 & 2024